



**B.Com. (Semester – VI) Examination, April 2018**  
**ENTREPRENEURSHIP DEVELOPMENT – II**  
**(New Course)**

Duration : 2 Hours

Max. Marks : 80

- Instructions :**
- 1) **All questions are compulsory, however internal choice is available.**
  - 2) **Answers to sub-questions 1 and question 2 to be answered in not more than 100 words each.**
  - 3) **Answer questions 3 to 6 each to be answered in not more than 400 words each.**
  - 4) **Paper carries maximum of 80 marks.**

1. Write short notes on **any four** of the following : **(4×4=16)**

- a) Functions of commercial banks.
- b) Classification of SSI based on investment in plant and machinery.
- c) Seed capital assistance scheme.
- d) Four factors to be considered in selecting a suitable form of ownership.
- e) Importance of purchasing.
- f) Four sources of working capital.

2. Write short notes on **any four** of the following : **(4×4=16)**

- a) Factors governing capital structure.
- b) Functions of District Rural and Development Agency (DRDA).
- c) Symptoms of industrial sickness.
- d) Prime Ministers Rozgar Yojana (PMRY).
- e) Functions of Small Industries Development Organisation (SIDO).
- f) Social responsibilities of entrepreneurs towards customers.

3. a) Explain the permanent and provisional registration procedure and its importance for SSI units. **12**

OR

b) Explain the various forms of ownership for setting up a small scale unit. **12**

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4. a) Explain the factors affecting choice of channels of distribution. 12

OR

b) Explain the need and importance of inventory control as a functional area of management. 12

5. a) Explain the functions of Micro Small and Medium Enterprises Development Institute and National Small Industries Corporation in India. 12

OR

b) Describe briefly the incentives and subsidies offered by Government of Goa to promote entrepreneurship. 12

6. a) What is industrial sickness ? Explain the consequences of industrial sickness. 12

OR

b) What are the social responsibilities of an entrepreneur towards society and Government ? 12