



**B.Com. (Semester – VI) Examination, April/May 2019
ENTREPRENEURSHIP DEVELOPMENT – II**

Duration : 2 Hours

Total Marks : 80

Instructions : 1) **All questions are compulsory, however internal choice is available.**

2) **Answer sub-questions in Question No. 1 and Question No. 2 in not more than 100 words each.**

3) **Answer Question No. 3 to Question No. 6 each in not more than 400 words.**

4) **Figures to the right indicate maximum marks allotted to the questions/sub-questions.**

5) **Paper carries maximum of 80 marks.**

1. Answer **any four** of the following :

16

- i) Importance of material management.
- ii) Types of manpower requirements for MSME.
- iii) Functions of economic development corporation.
- iv) Classification of SSI based on investment in Plant and Machinery.
- v) Factors determining selection of a product.
- vi) Functions of Goa Handicrafts Rural and Small Scale Industries Development Corporation (GHRSSIDC).

2. Answer **any four** of the following :

16

- i) Social responsibilities of an entrepreneur towards environment.
- ii) Argument for Corporate Social Responsibilities.
- iii) Causes of Industrial Sickness.
- iv) Measures of Industrial Sickness.
- v) Need for incentives.
- vi) Seed capital assistance scheme.



3. i) Explain in detail the steps of setting up of a Small Scale Unit. 12

OR

ii) Explain the factors determining the selection of forms of Business Organization. 12

4. i) What is a Channel of Distribution ? Explain the factors affecting the choice of channels. 12

OR

ii) Explain the sources and management of Working capital. 12

5. i) Explain the functions of Goa Industrial Development Corporation. 12

OR

ii) Explain the functions of Entrepreneurship Development Institute of India (E.D.I.) 12

6. i) What is Industrial Sickness ? Explain the various effects of Industrial Sickness. 12

OR

ii) Explain the incentives and subsidies offered by Government of Goa to an Entrepreneur. 12