



FYBCOM SEMESTER END ASSESSMENT [Repeat]  
November 2023

Course Title: GENERAL MANAGEMENT

Course Code: UCOC101

Category: CC

Semester: I

Duration: 2 Hours

Max Marks: 80

**Instructions:**

- All questions are compulsory having internal choice.
- Figures to the right indicate full marks.
- Every main question should begin on fresh page.
- Answer sub-questions in Q. No. I and Q. II in not more than 100 word each.
- Answer sub-questions in Q. No. III to Q. VI in not more than 400 words each.

**Q. I Write short note on any four of the following:** [4 x 4 = 16mks]

- a) Features of management
- b) Types of managerial decisions
- c) Kurt Lewins change theory
- d) Objectives of supply chain management.
- e) Quantitative approach of management
- f) Concept of rationality

**Q. II Write short note on any four of the following:** [4 x 4 = 16mks]

- a) Functions of middle level of management
- b) Guidelines for effective decision making
- c) Goal conflict of management
- d) Causes of stress
- e) Features of change
- f) Types of stress

**Q III. Answer any ONE of the following:** [1 x 12 = 12mks]

- A. Differentiate clearly between management and administration.
- B. Explain briefly the importance of management.

**Q IV. Answer any ONE of the following:** [1 x 12 = 12mks]

- P. Discuss the features of decision making in detail.
- Q. Explain the process of creativity in decision making.



**Q V. Answer any ONE of the following:** [1 x12 = 12mks]

- X. List and explain the steps in process of Conflict management.
- Y. What are the various organisational factors contributing to resistance to change in an organisation?

**Q VI. Answer any ONE of the following:** [1 x12 = 12mks]

- M. Discuss the key steps involved in the process of supply chain management.
- N. Explain the measures that can be introduced at the organisational level for control of employee stress.

\*\*\*\*\*BEST OF LUCK\*\*\*\*\*





PRABODHAN EDUCATION SOCIETY'S

Sanchita.

# VIDYA PRABODHINI COLLEGE

OF COMMERCE, EDUCATION, COMPUTER & MANAGEMENT,  
PARVARI - GOA

## TIME TABLE

F. Y. B. COM SEMESTER END EXAMINATION, NOVEMBER - 2023  
(SEMESTER I)  
As Per NEP 2020

DAY	DATE	TIMING	SUBJECT
Wednesday	15 <sup>th</sup> November, 2023	10.00 a.m. to 12.00 noon.	Major: Financial Accounting ✓
Friday	17 <sup>th</sup> November, 2023	10.00 a.m. to 12.00 noon.	Minor: Principles and Practices of Management ✓
Tuesday	21 <sup>st</sup> November, 2023	10.00 a.m. to 12.00 noon.	MDC: Mathematical Techniques in Competitive Exams/ Sustainable Development ✓
Thursday	23 <sup>rd</sup> November, 2023	10.00 a.m. to 11.00 a.m.	SEC (Theory): Business Mathematics I/ Innovation & Start-Ups/ Business Documentation/ Soft Skills and Personality Development/ Computer Application in Business ✓
Saturday	25 <sup>th</sup> November, 2023	10.00 a.m. to 11.00 a.m.	AEC: Communicative English: Spoken and Written ✓
Tuesday	28 <sup>th</sup> November, 2023	10.00 a.m. to 11.00 a.m.	VAC 1: Environmental Studies I ✓
Thursday	30 <sup>th</sup> November, 2023	10.00 a.m. to 11.00 a.m.	VAC 2: Indian Economic Thoughts ✓

(Dr. Arun R. Marathe)  
Chairperson, Examination

Date: 11<sup>th</sup> October, 2023



(Dr. Bhushan V. Bhave)  
Principal



## FYBCOM Semester End Assessment (Regular/Repeat)

November 2023

Course Title: Financial Accounting Course Code: COM100

Category: Major

Semester: I

Duration: 2 Hours

Max Marks: 80

**Instructions:**

1. All questions are compulsory, however internal choice is given.
3. Working note should form part of solution.
4. Use of non-programmable calculator is allowed.
5. Figures to the right indicate maximum marks.

Q.1. Define the following terms:

8 × 2 = 16 Marks

- a) Accounting.
- b) Depreciation Accounting.
- c) Single entry system.
- d) Final accounts.
- e) Profit and Loss account.
- f) Balance sheet.
- g) Investment.
- h) Brokerage.

Q.2.A. A company purchased a lease for Rs. 30,000 on 1<sup>st</sup> January 2019. The lease is to be renewed at the end of 3 years. For this purpose, a sinking fund is established. The sinking fund investments will realize 5%. Sinking Fund Table shows that it is necessary to invest Rs. 0.317208 each year to achieve Rs. 1 at the end of 3 years, the rate of interest being 5%. On 31<sup>st</sup> December 2021, the investments were realized for Rs. 19,400. Prepare Lease a/c, Depreciation fund a/c and Depreciation fund Investment a/c. **12 Marks**

OR

Q.2.B. Pillow Ltd. purchased a machine for Rs. 30,000 on 01/01/2020. The life of the machine is estimated to be 3 years and at the end of 3<sup>rd</sup> year, the machinery will be replaced. For this purpose, an insurance policy is taken out, the annual premium being Rs. 9,500. Prepare Machinery a/c, Depreciation fund a/c and Insurance Policy A/c. **12 Marks**

Q.2.C. Explain the Principles of Accounting.

**04 Marks**

Q.3.A. JK commenced business on 1.1.2020, with a capital of Rs. 10,000. On the same day, he purchased furniture and fittings for Rs. 3,000. From the following particulars obtained from his books, you are required to prepare Sundry debtors a/c, Trading Profit & Loss a/c and a Balance sheet as on 31.12.2020. Sundry debtors Rs. 4,300 as on 1/1/2020. **12 Marks**

Particulars	Rs.	Particulars	Rs.
Sales	17,000	Sundry debtors (31/12/2020)	6,800
Purchases	14,500	Sundry creditors	5,200
Drawings	1,900	Closing stock	6,500
Salaries to staff	2,000	Business expenses	700
Bad debts written off	500	Cash	2,800



**Q.3.B.** Interpret the differences between single entry and double entry system. **04 Marks**

**OR**

**Q.3.C.** Explain the key features of single-entry system. **04 Marks**

**Q.4.A.** Prepare a Statement of Profit and Loss of DSB Ltd. as per Schedule III of Companies Act with necessary notes for the year ended 31<sup>st</sup> March 2022.

Particulars	Rs.
Excise duty	8,000
Sales return	5,000
Provision for tax	10,000
Depreciation on machinery	3,300
Sundry expenses	7,000
Rent paid	4,000
Directors' remuneration	20,000
Salaries	7,500
Materials consumed	90,000
Factory expenses	2,500
Sales	4,55,000
Purchases	2,35,000
Closing stock of materials	75,000
Opening stock of materials	82,000
Wages	30,000
Interest on bank loan	4,000
Interest on investment	5,000
Rent received	3,000
Motive power	10,000
Transport charges	1,000
Loss on sale of fixed assets	2,000

**12 Marks**

**Q.4.B.** Explain the difference between revenue and expenses. **04 Marks**

**OR**

**Q.4.C.** Explain the difference between profit and loss and balance sheet. **04 Marks**

**Q.5.A.** Mr. Rohit purchases 3,000 shares of Q Ltd. at Rs. 95 and paid stamp duty of Rs. 3,500 on 20<sup>th</sup> February 2022. Mr. Rohit purchases another 4,000 shares of Q Ltd. at Rs. 95 and paid stamp duty of Rs. 5,000 on 25<sup>th</sup> December 2022. Mr. Rohit sold 5,000 shares at Rs. 110 on 28<sup>th</sup> February 2023. The company issues 1 bonus share for every 2 shares held on 2<sup>nd</sup> January 2023. Calculate cost of investment and carrying amount of investment. **12 Marks**

**Q.5.B.** Explain the types of investment. **04 Marks**

**OR**

**Q.5.C.** How bonus shares are different from right shares. **04 Marks**



## FYBCOM Semester End Assessment (Regular/Repeat)

November 2023

Course Title: Financial Accounting Course Code: COM100

Category: Major

Semester: I

Duration: 2 Hours

Max Marks: 80

**Instructions:**

1. All questions are compulsory, however internal choice is given.
3. Working note should form part of solution.
4. Use of non-programmable calculator is allowed.
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Q.1. Define the following terms:

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OR

Q.2.B. Pillow Ltd. purchased a machine for Rs. 30,000 on 01/01/2020. The life of the machine is estimated to be 3 years and at the end of 3<sup>rd</sup> year, the machinery will be replaced. For this purpose, an insurance policy is taken out, the annual premium being Rs. 9,500. Prepare Machinery a/c, Depreciation fund a/c and Insurance Policy A/c. **12 Marks**

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**Q.5.B.** Explain the types of investment. **04 Marks**

**OR**

**Q.5.C.** How bonus shares are different from right shares. **04 Marks**



**FYBCOM SEMESTER END ASSESSMENT (NEP) (Regular)  
NOVEMBER 2023**

**Course Title: PRINCIPLES AND PRACTICE OF MANAGEMENT**

**Course Code: COM111**

**Category: MINOR**

**Semester: I**

**Duration: 2 Hours**

**Max Marks: 80**

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**Instructions:**

- All questions are compulsory.
  - Figures to the right indicate full marks.
  - Every main question should begin on fresh page.
- 

Q. 1 Answer the following:

[8 x 2 marks = 16marks]

1. What is the concept of management?
2. Identify the main features of Contingency approach to management.
3. List types of plan.
4. State the various types of span of management.
5. What is extrinsic and intrinsic motivation?
6. Outline importance of leadership.
7. What is the concept of Managerial effectiveness?
8. List principles of coordination.

Q. 2 A Discuss each of Michael E. Porter's Five Forces of Competitive Position Analysis for assessing and evaluating competitive strength and position of a business organisation in detail.

[12marks]

**OR**

Q. 2 B Explain Henri Fayol's principles of management.

[12marks]

Q. 2 C Briefly explain Coordination as essence of management.

[04marks]

Q. 3 A Discuss in detail process of Strategic planning.

[12marks]

Q. 3 B Compare formal and informal structure of an business organisation [04marks]

**OR**

Q. 3 C Explain Brainstorming a technique of decision making with an example.

[04marks]



**VPCCECM**

Q. 4 A Describe organization's staffing process and the key steps involved in it.

[12marks]

Q. 4 B Explain in brief Abraham Maslow's need hierarchy theory.

[04marks]

**OR**

Q. 4 C How to overcome barriers to Communication?

[04marks]

Q. 5 A State the concept of control and point out the process and limitations  
Of control.

[12marks]

Q. 5 B Explain in brief modern techniques of control - PERT and CPM

[04marks]

**OR**

Q. 5 C Discuss principles of effective control in a business organisation.

[04marks]

**\*\*\*Best of Luck \*\*\***



**FYBCOM SEMESTER END ASSESSMENT – (NEP) (REGULAR)  
NOVEMBER 2023**

**Course Title: SUSTAINABLE DEVELOPMENT**

**Course Code: ECO-131**

**Category: MDC**

**Semester: I**

**Duration: 02 Hours**

**Max Marks: 60**

**No. of Pages: 02**

- 
- All questions are compulsory.
  - Figures to the right indicate maximum marks allotted.

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**Q.1 Answer the following in about 50 words . (6 x 2 =12 Marks)**

- I. Define Sustainable Development.
- II. State the difference between anthropocentric worldview and ecocentric worldview.
- III. Enumerate the impact of Green Technology on Economy.
- IV. Define vulnerability analysis.
- V. List out the main greenhouse gases (GHGs).
- VI. Define Biocomposting.

Q. 2 A) Explain the economic dimensions of sustainable development. (5 marks)

**OR**

Q. 2 A) Describe the environmental dimensions of sustainable development. (5 marks)

Q. 2 B) Enumerate on the tool for sustainable development. (5 marks)

Q. 2 C) Name the pillars of sustainable development. (2 marks)

Q. 3 A) Describe the main sectors and policies of sustainable development. (5 marks)

**OR**

Q. 3 A) Explain the climate change mitigation measures adopted by countries. (5 marks)

Q. 3 B) Elaborate on the objectives of sustainable development. (5 marks)

Q. 3 C) Explain the indicators and indices of sustainability assessment method. (2 marks)

Q. 4 A) Elaborate on migration and climate change. (5 marks)

**OR**

Q. 4 A) Explain the strategies adopted for climate change. (5 marks)

Q. 4 B) State the Sustainable Development Goals (SDGs). (5 marks)

Q. 4 C) Explain the impact of climate change on cities with respect to food security. (2 marks)

**P.T.O.**



- ii. Pipe A alone can fill the tank in 8 hours. Pipe B alone can fill the tank in 12 hours. C is the outlet pipe. When all three are opened together, the tank is filled in  $13\frac{1}{3}$  hours. How much time will be taken by pipe C alone to empty the tank?
- iii. A train moving with a speed of 45 km/hr crosses a electric pole in 45 secs. What is the length of the train in meters?
- iv. A boat takes 6 hours to row downstream and 10 hours to row the same distance upstream. Find the boat's rate in still water and speed of the stream.

Q4. **Answer any three of the following** **(3\*4marks = 12 marks)**

- i. X can complete the job in 10 days. If X and Y work together, they can complete the job in 5 days. Find how many days required for Y alone to complete the job.
- ii. A person covers a certain distance with a speed of 60km/hr in 5 minutes. If he wants to cover the same distance in 7 minutes, what should be his speed?
- iii. A 150 m long train takes 20 secs to cross a pole. If it takes 2 min to cross a tunnel, then find the length of the tunnel.
- iv. A shopkeeper offers 10% discount on all cloths. He offers a further discount of 4% on the reduced price to those customers who pay cash. What does the costumer have to pay in cash for a cloth of ₹ 3000?

Q5. **Attempt each of the following** **(2\*6marks = 12 marks)**

- i. A can do a work in 15 days and B can do it in 18 days. A starts the work and works alone for 8 days. Then B joins A and they finish the work. In how many days was the work done?
- ii. If 15th March 1999 was Saturday, what day of the week was it on 29th March 2000?
- iii. At what time between 3 O'clock and 4 O'clock, will the hour hand and minute hand of the clock are at right angles?
- iv. A person riding a bike crosses a bridge with a speed of 36 km/hr. What is the length of the bridge, if he takes 8 min to cross the bridge?

\*\*\*\*\*All The Best\*\*\*\*\*

A



FYBCOM SEMESTER END ASSESSMENT – (NEP) (REGULAR)  
NOVEMBER 2023

Course Title: SUSTAINABLE DEVELOPMENT

Course Code: ECO-131

Category: MDC

Semester: I

Duration: 02 Hours

Max Marks: 60

No. of Pages: 02

- All questions are compulsory.
- Figures to the right indicate maximum marks allotted.

**Q.1 Answer the following in about 50 words . (6 x 2 =12 Marks)**

- Define Sustainable Development.
- State the difference between anthropocentric worldview and ecocentric worldview.
- Enumerate the impact of Green Technology on Economy.
- Define vulnerability analysis.
- List out the main greenhouse gases (GHGs).
- Define Biocomposting.

Q. 2 A) Explain the economic dimensions of sustainable development. (5 marks)

**OR**

Q. 2 A) Describe the environmental dimensions of sustainable development. (5 marks)

Q. 2 B) Enumerate on the tool for sustainable development. (5 marks)

Q. 2 C) Name the pillars of sustainable development. (2 marks)

Q. 3 A) Describe the main sectors and policies of sustainable development. (5 marks)

**OR**

Q. 3 A) Explain the climate change mitigation measures adopted by countries. (5 marks)

Q. 3 B) Elaborate on the objectives of sustainable development. (5 marks)

Q. 3 C) Explain the indicators and indices of sustainability assessment method. (2 marks)

Q. 4 A) Elaborate on migration and climate change. (5 marks)

**OR**

Q. 4 A) Explain the strategies adopted for climate change. (5 marks)

Q. 4 B) State the Sustainable Development Goals (SDGs). (5 marks)

Q. 4 C) Explain the impact of climate change on cities with respect to food security. (2 marks)

**P.T.O.**



**VPCCECM**

Q. 5 A) Elaborate on the components of environment management. (5 marks)

**OR**

Q. 5 A) Examine the environmental issues in India. (5 marks)

Q. 5 B) Explain the strategies for sustainable development. (5 marks)

Q. 5 C) Describe the impact of climate change on agriculture. (2 marks)

**THE END**

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## FYBCOM Semester End Assessment (Regular)

November 2023

Course Title: Business Mathematics I (Theory Component)

Course Code: COM-112 Category: Skill Enhancement Course

Semester: I

Duration: 01 Hour

Max Marks: 20

**Instructions:**

- i. All questions are compulsory having internal choice.
- ii. Figures to the right indicate maximum marks allotted to each question.
- iii. Use of Scientific Non programmable calculator is allowed.

**Q1.** Answer each of the following question. (2\*2 marks = 4 marks)

- i) What is the triplicate ratio of 3 : 4 and sub-duplicate ratio of 36 : 25?
- ii) What is the value of x, if  $x : 5 :: 10 : 7$ .

**Q2.A)** How much is 15% of 2hours 30 mins? (2 marks)

**Q2.B)** A person bought a book for ₹ 2340. For what price he should sell it to gain 12%? (2 marks)

**Q3.A)** If set  $A = \{2, 4, 6, 7\}$ , find the power set of A. (2 marks)

**Q3.B)** Solve the quadratic equation  $x^2 + 7x + 6 = 0$  using splitting the middle term. (2 marks)

OR

**Q3.C)** Solve the quadratic equation  $3x^2 - 5x + 2 = 0$  using quadratic formula. (2 marks)

**Q4.A)** If  $X = \{1, 2, \dots, 10\}$  is an universal set and  $A = \{1, 3, 4, 7, 8\}$  and  $B = \{2, 4, 6, 7, 8, 9\}$  are its subsets than verify that  $(A \cap B)^c = A^c \cup B^c$ . (2 marks)

**Q4.B)** If  $y = 4x^7 + x^{-4} + x^2 + 2$ , then find  $\frac{d^2y}{dx^2}$  (second order derivative of y). (2 marks)

OR

**Q4.C)** If  $y = (3x + 2)^2$ , then find  $\frac{d^2y}{dx^2}$  (second order derivative of y). (2 marks)

**Q5.A)** If  $f(x) = 2x + x^2 + 2$ , then find its minima (point of minimum) (2 marks)

**Q5.B)** Integrate the function  $f(x) = 3x^2 - 2x^3 - 3$ . (2 marks)

OR

**Q5.C)** Find  $\int_0^2 (x^2 + 2x - 5)dx$ . (2 marks)

\*\*\*\*\*All the Best\*\*\*\*\*





## FYBCOM Semester End Assessment (Regular)

Nov. 2023

Course Title: Business Mathematics I (Practical Component)

Course Code: COM-142 Category: Skill Enhancement Course

Semester: I

Duration: 02 Hours

Max Marks: 24

**Instructions:**

1. All questions are compulsory having internal choice.
2. Figures to the right indicate maximum marks allotted to each question.
3. Use of Scientific Non programmable calculator is allowed.

**Q1. Answer any two the following question. (2\*4 marks = 8 marks)**

- a. The listed price of an article is ₹ 5400. If discount of 20% is allowed to the buyer, how much will the buyer pay?
- b. Find the compound interest on ₹ 15000 at rate of 10% p.a. for 3 years if the interest is calculated half yearly.
- c. Calculate the EMI on a loan of ₹ 1,00,000. Total loan amount is to be repaid in 4 monthly instalments at the rate 12% compounded monthly.

**Q2. Answer any two the following question. (2\*4 marks = 8 marks)**

- a. If  $X = \{1, 2, \dots, 10\}$  is an universal set and  $A = \{1, 4, 5, 7, 9\}$ ,  $B = \{2, 4, 6, 7, 10\}$  and  $C = \{1, 3, 5, 7, 8\}$  are its subsets, then verify the following result:
  - i)  $A \cup (B \cap C) = (A \cup B) \cap (A \cup C)$
  - ii)  $X - A = A^c$
- b. A survey was conducted of the television programme watched by 100 college students. It was found that 60 students watched "NEWS Channel" and 50 watched "SPORTS Channel", whereas 20 watched both the programmes. Find the number of students who did not watch television that day.
- c. Find the root of the following equation  $f(x) = x^3 + x^2 - 1$  between 0 and 1 using bisection method.

**Q3. Answer any two the following question. (2\*4 marks = 8 marks)**

- a. If the total cost for the weekly production of an item is  $C = 50 + 15x - x^2$ , find:
  - i) The average cost when 5 units are produced.
  - ii) The marginal cost when 6 units are produced.
- b. Show that the function  $f(x) = 2x^3 - 15x^2 + 36x + 5$  has maximum when  $x = 2$  and minimum when  $x = 3$ . Also find the maximum and minimum value respectively.
- c. If the marginal cost  $MC = 3x^2 + 4x + 5$ . Find the cost function, if the fixed cost is 100. Also find the average cost and the value of the cost function at  $x = 20$ .

\*\*\*\*\*All the Best\*\*\*\*\*



FYBCOM Semester End Assessment Regular

NOV. 2023

**Course Title: Innovation and Start-Ups (Practical)**

**Course Code: COM-145**

**Category: SEC**

**Semester: I**

**Duration: 2 Hours**

**Max Marks: 24**

**Instructions:**

- Attempt ANY 2 questions from Question No. 1 to Question No. 2.
- Each question carries 20 marks.

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Q. No. 1 Answer **any 2** from the following. (2 x 6 = 12 Marks)

1. Explain the requirements of developing a business model.
2. How do you translate a business model into a start-up?
3. Explain the steps in Exploring Business Opportunity.

Q. No. 2 Answer **any 2** from the following. (2 x 6 = 12 Marks)

- I. State and explain the types of findings for business start-ups.
- II. Explain Private and Government-Aided Funding Agencies.
- III. Explain the incubation centre and its role.



**FYBCOM Semester End Assessment Regular****Course Title:** Innovation and Start-Ups**Course Code:** COM-145**Category:** SEC**Semester:** I**Duration:** 1 Hours**Max Marks:** 20**Instructions:**

- All questions are compulsory.
- Each question carries 4 marks.

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**Q.1 Answer the following in brief. (4 x 1 = 4 Marks)**

- Define Entrepreneur.
- Define Inventor.
- State classification of entrepreneurs based on gender.
- State types of Entrepreneurship Theories.

**Q.2 Answer the following in brief. (2 x 2 = 4 Marks)**

- State Social Factors influencing entrepreneurial growth.
- State Economic Factors influencing entrepreneurial growth.

**Q.3 Answer the following in brief. (2 x 2 = 4 Marks)**

- Explain an Entrepreneur's willingness to assume Risk and Leadership qualities.
- Explain an Entrepreneur's Decisiveness and Creative thinking qualities.

OR

- Explain Financial Analysis for starting an entrepreneurship.

**Q.4 Answer the following in brief. (2 x 2 = 4 Marks)**

- Explain the meaning of Fabian entrepreneur.
- Explain the meaning of Individual entrepreneur.

OR

- Explain Techno-Economic Analysis for starting an entrepreneurship.

**Q.5 Answer the following in brief. (2 x 2 = 4 Marks)**

- Explain the importance of the Communication Skills of an entrepreneur.
- Explain the Diagnostic Skills of an entrepreneur.

OR

- Explain teamwork as a skill required for entrepreneurship.



**FYBCOM Semester End Assessment (Regular)**November 2023**Course Title:** Business Documentation**Course Code:** COM144**Category:** Skill Enhancement Course**Semester:** I**Duration:** 1 Hour**Max Marks:** 20**Instructions:**

1. All questions are compulsory, However internal choice is given.
  2. Figures to the right in brackets indicate maximum marks.
- 

Q.1. Answer the following:

**04\*01 Mark=04 Marks**

- a) Who is a Sole proprietor?
- b) State one use of a Voucher.
- c) Name the parties to Bank overdraft.
- d) Define Delivery challan.

Q.2.A. What is meant by the term business?

**02 Marks**

Q.2.B. Write a short note on Profit and Loss.

**02 Marks**

Q.3.A. Define Partnership.

**02 Marks**

Q.3.B. Difference between accounts payable and account receivable.

**02 Marks****OR**

Q.3.C. Summarise Assets and Liabilities.

**02 Marks**

Q.4.A. What is cash inflow and cash outflow?

**02 Marks**

Q.4.B. Write a short note on Tax.

**02 Marks****OR**

Q.4.C. Explain the term Auditing.

**02 Marks**

Q.5.A. Mini Ltd. uses SAP as one of the ERPs. In implementing an enterprise resource planning software, to make business operations simple and easy. Explain the importance of Enterprise Resource Planning.

**02 Marks**

Q.5.B. Selfie Restaurant Charges GST bills to their customers. Their GSTIN is 12DWWPB9503H1Z3. Explain the need of Goods and Services Tax (GST) in India.

**02 Marks****OR**

Q.5.C. Mr. Rahul has taken a long term secured loan for the purpose of business. Explain the difference between secured and unsecured loan.

**02 Marks**



## FYBCOM Semester End Assessment (Regular/Repeat) ③

November 2023**Course Title:** Business Documentation (Practical)**Course Code:** COM144**Category:** Skill Enhancement Course**Semester:** I**Duration:** 2 Hours**Max Marks:** 24**Instructions:**

1. All questions are compulsory.
  2. Figures to the right in brackets indicate maximum marks.
- 

**Q.1.** You are Mr. Nikhil Sawant, Secretary of Red Ribbon club, New School, Panjim -Goa. Write a notice informing the students about a blood donation camp, which will be organised by Red Ribbon Club of New School on 16<sup>th</sup> November 2023 at 10.00 am in the school. **04 Marks**

**Q.2.** You are Mr. Quick, owning a store called X'Factor at Porvorim Goa. Write a sales letter to Ms. Karry, informing her about the launch of new watches, Mobile phones, etc. in your store. Also mention about discounts and other offers. **05 Marks**

**Q.3.** An inter-class ghumat aarti competition was organised by Vidya Prabodhini College on 11<sup>th</sup> November 2023 in the college premises. Shri. R. Shet was the Chief guest for the inaugural function. You are Ms. Priya Naik, Reporter, The Goan News, write a report in not more than 500 words. **05 Marks**

**Q.4.** As a General Manager of ITQ Technologies, write an office memo to all the staff of the company stating not use Google chrome for personal work than office work during working hours. **03 Marks**

**Q.5.** You are Ms. Nita, Assistant Professor from VKT College, Panjim-Goa, write a deputation letter to DMB College, Pernem-Goa, informing them about deputation of two students at State level quiz competition which will held on 18<sup>th</sup> November 2023. **07 Marks**



FYBCOM Semester End Assessment (Regular/Repeat)

NOVEMBER 2023

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Course Title: Soft Skills and Personality Development (Theory)

Course Code: COM-143

Category: SEC

Semester: I

Duration: 01 Hour

Max Marks: 20

Instructions:

- All questions are compulsory having internal choice.
- Figures to the right indicate the maximum marks allotted..
- Answer of Q2 to Q5 in two or three sentences.

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Q.1. Answer the following questions in one sentence (4 x 1 = 4 marks)

- List two types of leadership.
- State two reasons why soft skills are important.
- Name two types of stress.
- Define presentation skills.

Q.2. A. Describe negotiation skill. (2 marks)

Q.2. B. Enumerate four types of life skills. (2 marks)

Q.3.A. Explain time management skills. (2 marks)

Q.3.B. Classify types of negotiations. (2 marks)

OR

Q.3.C. Describe creative thinking. (2 marks)

Q.4.A. Discuss social skills. (2 marks)

Q.4.B. Give Examples of self-management skills. (2 marks)

OR

Q.4.C. Distinguish between formal and informal communication. (2 marks)

Q.5.A. Mr. Aditya is a marketing executive, selling school bags of P&G Ltd. He must prepare a presentation. Suggest four Ps of Presentation Skills which will help him to make the presentation effective. (2 marks)



Q.5.B. Mr. Ravi is a student of Bachelor of Arts and working as a sales executive on a part-time basis. Managing both creates a lot of stress. Advise him on how one should manage stress. (2 marks)

**OR**

Q.5.C. Generally, humans move head up and down to indicate agreement and from one side to the other side to indicate disagreement. Everyone uses different forms of non-verbal communication. However, there are some common cues to interpret what someone is saying, it is an important skill to advance in your career. Prepare a list of non-verbal communication that you have noticed in college. (2 marks)

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**FYBCOM Semester End Assessment (Regular/Repeat)**November 2023**Course Title: Soft Skills and Personality Development (Practical)****Course Code: COM-143****Category: SEC****Semester: I****Duration: 02 Hours****Max Marks: 24****Instructions:**

- All questions are compulsory having internal choice.
- Figures to the right indicate the maximum marks allotted.
- Answers to Q1 to Q6 should be written in six to eight lines.

Q.1.A. Mr. Ganesh approaches a career advisor for planning his future. If you were that career advisor, what would be your advice about personality traits to him? (4 Marks)

Q.2.A Prepare a study timetable for Mr. Gajanan, an undergraduate student. (4 Marks)

OR

Q.2.B. Mr. Ravi is a soft skill and personality development trainer. He explains, why is it important to practice proper etiquette. As a participant in the training program can you list the etiquette? (4 Marks)

Q.3.A. There is a vacancy of an Accountant in Q&R Ltd. Please prepare a Curriculum Vitae to apply for the above vacancy. (4 Marks)

Q.4.A. Mr. Damodar approaches you for goal setting for his career. Define SMART goals. (4 Marks)

Q.5.A. In a training program of skill development as a trainer, explain conflict resolution skills. (4 Marks)

OR

Q.5.B. Mr. Raj is the Manager of S&L Ltd. He has organized an orientation for his employees to discuss types of interpersonal relationships. You are his friend, help him to make a list of types of interpersonal relationships. (4 Marks)

Q.6.A. Construct a self-SWOC analysis useful for goal setting. (4 Marks)



VPCCECM

FYBCOM SEMESTER END ASSESSMENT (NEP) (REGULAR)

November 2023

Course Title: COMPUTER APPLICATION IN BUSINESS

Course Code: COM-141

Category: SEC

Semester: I

Duration: 01 hour

Max Marks: 20

- Instructions:** 1. All Questions are compulsory.  
2. Questions from Q.3 to Q.5 have internal choice.  
3. Figures to the right indicate maximum marks allotted.

- Q.1.A. Name the Shortcut key for copying the text? - (01 Mark)  
Q.1.B. Write the formula to compute Total in a spreadsheet? - (01 Mark)  
Q.1.C. State the use of Google Drive? - (01 Mark)  
Q.1.D. Write the full form of www. - (01 Mark)
- Q.2.A. Describe computer hardware with two examples. - (02 Marks)  
Q.2.B. List differences between RAM and ROM. - (02 Marks)
- Q.3.A. Explain an Operating System (OS) with examples. - (02 Marks)  
Q.3.B. State Input devices with examples. - (02 Marks)  
**OR**  
Q.3.C. Illustrate the usage of the internet in day to day business - (02 Marks)
- Q.4.A. Cite real time applications of Information Technology in Education. - (02 Marks)  
Q.4.B. Explain web browser and list two examples. - (02 Marks)  
**OR**  
Q.4.C. Explain an IP address and types of IP address. - (02 Marks)
- Q.5.A. Explain Cloud computing with an example. - (02 Marks)  
Q.5.B. Discuss IoT with examples. - (02 Marks)  
**OR**  
Q.5.C. Write the usage of Mobile Computing in day to day business? - (02 Marks)

\*\*\*\*\*END\*\*\*\*\*



## FYBCOM Semester End Assessment Examination (NEP) (Regular)

November 2023

Course Title: Communicative English: Spoken and Written

Course Code: ENG 151

Category: AEC

Semester: I

Duration: 01 Hours

Max Marks: 40

- 
- All questions are compulsory.
  - Figures to the right indicate maximum marks allotted.
- 

- Q.1. Write short notes on the following: (2\*4 marks=8 marks)  
a) Define group discussion?  
b) State the steps of report writing.
- Q.2.A. Define the term E-mail and list the characteristics of E-mail? (08 marks)  
OR
- Q.2.B. Describe the techniques of answering interviews. (08 marks)
- Q.3.A. Explain the different types of Group Discussion. (04 marks)
- Q.3.B. Discuss the importance of pronunciation, enunciation and diction. (04 marks)
- Q.4.A. Produce a cover letter applying for the position of Financial Advisor in Lumina Tech Incorporation, Parvari, Goa. (08 marks)  
OR
- Q.4.B. Draft an invitation letter, inviting a chief guest for the celebration of Independence Day in your college on 15<sup>th</sup> August, 2023. (08 marks)
- Q.5.A. As the Lady Representative of the college you are asked to deliver a speech on the occasion of International Women's Day which celebrated on 8<sup>th</sup> March every year. Write a draft of the speech you would deliver on the occasion. (08 marks)  
OR
- Q.5.B. As a General Secretary of the college, draft a report of an inter-collegiate event "Ghumtarambh" which was held in your college. (08 marks)







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**FYBCOM SEMESTER END ASSESSMENT –(NEP)(Regular)  
NOVEMBER 2023**

**Course Title:** INDIAN ECONOMIC THOUGHT

**Course Code:** VAC-109

**Category:** VAC 2

**Semester:** I

**Duration:** 01 Hour

**Max Marks:** 40

**No. of Pages:** 01

- 
- All questions are compulsory.
  - Figures to the right indicate maximum marks allotted.
- 

**Q. 1 Answer the following questions**

**(4 x 2 =8 marks)**

- a) Define 'Wealth'.
- b) List the principles of taxation.
- c) State the basic economic activities.
- d) Enumerate the concept of trade.

Q. 2. A 1) Describe the economic functions of the state.

(3 marks)

**OR**

Q. 2 A 2) Express Kautilya's land system.

(3 marks)

Q. 2 B 1) Explain the pricing policy of Kautilya.

(3 marks)

Q. 2 C 1) State the types of goods on which tax can be imposed.

(2 marks)

Q. 3 A 1) Illustrate on Kautilya's taxation system.

(3 marks)

**OR**

Q.3 A 2) Describe Kautilya's Arthashastra.

(3 marks)

Q. 3 B 1) Summarize Gopal Krishna Gokhale's views on public expenditure policy of the British India Government.

(3 marks)

Q. 3 C 1) Describe M. Visveswaraya's views on industrialization.

(2 marks)

Q. 4 A 1) Interpret Mahadev Govind Ranade's views on laissez-faire policy.

(3 marks)

**OR**

Q. 4 A 2) Express Mohandas Karamchand Gandhi's views on village swaraj.

(3 marks)

Q. 4 B 1) Illustrate on Dadabhai Naoroji's Drain Theory.

(3 marks)

Q. 4 C 1) Indicate the names of the books written by Romesh Chandra Dutt.

(2 marks)

Q. 5 A 1) Explain Gandhiji's views on Doctrine of Trusteeship.

(3 marks)

**OR**

Q. 5 A 2) Illustrate the measures suggested by Romesh Chandra Dutt for the removal of poverty in India.

(3 marks)

Q. 5 B 1) Explain any three causes of Indian poverty.

(3 marks)

Q. 5 C 1) Examine Dr. Ambedkar's views on Economic Equality.

(2 marks)