

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
<b>SEM I</b>					
1	Financial Accounting	I	Dr. Sukhaji Naik	1. 2. 3.	1. 2. 3.
2	Micro Economics	I	Ms. Shamal Dessai	1.To acquaint the students with the concepts of microeconomics dealing with Consumer demand and consumer behaviour. 2. To make the student understand the supply side of the market through the production and cost behaviour of firms. 3. To make the student understand different types of market and levels of competition prevailing in the market and also know strategies adopted in case of Imperfect Market.	1. Learn basics of Micro economics – Demand, Supply, Revenue, Cost and Production. 2. Apply basic theories of economics in critical thinking and problem solving. 3. Understand the various forms of market structure and reasons for using various strategies.
3	General Management	I	Ms. Ujvala Hanjunker/ Mr. Sunny Pandhre	1.Develop management skills and how to make use of management in managing different real life situations 2.Introduce the student to the conceptual idea of decision making, decision making process 3.Introduce the students to new emerging areas / new dimensions of management	1.Learn about the purpose of management, its relevance and application of management principles in every walk of life right from individual to Corporates 2.Gain knowledge about how decisions are made and the process involve in decision making and also learn how decisions have implications a business organization 3.Increase in the level of thinking in terms of identifying and developing new areas of management in the light of current developments.
4	Commercial Arithmetic I	I	Mr. Pankaj Shirodker	1. To provide basic knowledge of mathematics & its application in the field of commerce and industry. 2. To acquaint the students with wide ranging application of mathematical techniques to commerce, economics & practical situations. 3. To understand and be able to use the language, symbol & notations of mathematics.	1. Understand how to validate the arguments in real life using logic. 2. Learn to categorise the data with respect to their classifications, types using diagrams. 3. Learn different types of interests provided by agencies, to calculate them and compare for different scheme.

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5	Spoken English	I	Ms. Nikita Shirodkar	1. To listen to, understand and convey information. 2. To listen to and respond appropriately to the contributions of others. 3. To understand, order and present facts, ideas and opinions.	1. Provide relevant information. 2. Explain and give cause and effect. 3. Disagree, argue and use persuasive speech in appropriate language.
6	Env. Studies	I	Ms. Rhythm Warik	1. To sensitize students to the concept of environment and its significance. 2. To make them aware of natural resources, ecosystem and their linkage to society, livelihood, environment and conservation. 3. To introduce them to the various environmental issues and its possible solutions with help of with help of theory lectures as well as field visits.	1. Develop understanding about environmental concepts. 2. Develop concern towards the environmental problems. 3. Learn about interrelated nature of environment and contribute to its conservation.
7	Specialised Accounting	I	Mr. Darshan Gaonkar	1. To study Accounting fundamentals 2. To study qualitative characteristics of financial statements 3. To study different accounting standard	1. Learn accounting concepts and convention 2. Gain conceptual knowledge about qualitative characteristics of financial statements 3. learn various accounting standard
8	Banking-I	I	Mr. Sunny Pandhre	1. To introduce the students to conceptual understanding of Banking , its structure and types of banks 2. To study about different types of deposits accepted and lending facilities available with the bank 3. Introduce the student to rules and regulations a banker requires to follow while opening banks accounts.	1. Develop clear understanding about how banks are classified in India and role of banks in the economic development 2. Learn about importance of lending, principles of lending and classification of deposits 3. Learn the procedure of opening bank account and the various documents required to open an account and to operate it.
9	Computer Application	I	Ms. Radhika Gurav	1. To provide basic knowledge of essential Information Technology concepts. 2. To study about Internet Application and Emerging Technologies. 3. To provide knowledge of Data Handling, Processing and Presentation Software	1. Develop an understanding various Computer related terms and Technologies 2. Learn about Internet application and Emerging Technologies (Partially Practical based) 3. Able to use and manage Microsoft Office practically.

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10	Marketing Management	I	Mr. Rudresh Mhamal	1. 2. 3.	1. 2. 3.
11	Management of MSME	I	Ms. Bindiya Joshi	1.To motivate students to be self employed 2.To provide basic knowledge about various schemes offered by state and central government to start business 3.To provide basic knowledge about institutional support and various facilities provided by financial institution to encourage entrepreneurship	1.Understanding the steps to start the own enterprise 2.Learn about various schemes and financial institution to start business 3.Develope understanding of various responsibilities of enterprise towards different groups.
12	Physical Education	I	Mr. Shailesh G. Chodankar	1. To enable students to understand the Importance of Physical Education and Physical Fitness in day to day life	1. Students gained knowledge of Physical Education and its importance
				2. To enable the teacher trainee to adapt to yogic exercises to tackle stress problems	2. Students are able to perform various yogic exercises
				3. To enable the teacher trainee to organize school Annual Sports Meet	3. Students knows the procedure of organizing Annual Sports Meet

### SEM II

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Financial Accounting	II	Dr. Sukhaji Naik	1. 2. 3.	1. 2. 3.
2	Managerial Economics	II	Ms. Shamal Dessai	1. To enable students to understand integration of economic theory with business practice. 2. To familiarize students with economic tools and advanced techniques and their application in business decision making.	1. Apply basic theories of economics in critical thinking and problem solving. 2. Develop ability to make decisions of adopting suitable pricing strategy for business. 3. Able to conduct profit analysis, Risk analysis and capital budgeting decisions.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
3	Introduction to Marketing	II	Ms. Ujvala Hanjunker/ Mr. Sunny Pandhre	1.To introduce the students to concept of Marketing, Goods and their types. 2.Introduce the students to the concept of Marketing Environment, and marketing research its importance 3.Introduce the student to the new trends in Marketing and Social aspects of marketing	1.Understand adequately about product concept, selling concept and marketing concept 2.Learn about Consumer behaviour and marketing research 3.Learn about Marketing mix decisions and understand Sales force management
4	Commercial Arithmetic II	II	Mr. Pankaj Shirodker	1. Understand the importance of extreme points in obtaining the optimal solution. 2. Interpret the derivative as an instantaneous rate of change and understand the relationship between differentiability and continuity. 3. Apply proportions to rate, base, and percentage problems.	1. Formulate a given simplified description of a suitable real-world problem as a linear programming model in general, standard and canonical forms. 2. Determine the nature of some stationary points using either the first or second derivative tests. 3. Solves commercial mathematics problems, calculates percentage, cost, profit, loss.
5	Business Communication	II	Ms. Nikita Shirodkar	1.To increase students confidence and ability to communicate orally while using technology. 2.To improve collaboration and communication skills of students. 3.To enhance multimedia literacy skills of students.	1.Describe a visual or an object. 2.Discuss the importance of ethical communication ethics in Business Communication. 3.Differentiate between different methods of communication.
6	Env. Studies	II	Ms. Rhythm Warik	1. To sensitize students to the concept of environment and it's significance. 2. To make them aware of natural resources, ecosystem and their linkage to society, livelihood, environment and conservation. 3.To introduce them to the various environmental issues and it's possible solutions with help of with help of theory lectures as well as field visits.	1. Develop understanding about environmental concepts. 2.Develop concern towards the environmental problems. 3. Learn about interrelated nature of environment and contribute to its conservation.
7	Specialised Accounting	II	Mr. Darshan Gaonkar	1. To acquire skills in students for preparation of books of accounts in respect of specialised accounts relating to insurance claims, voyage accounts, not for profit organizations and holding companies 2. 3.	1. Acquired practical knowledge about preparation of insurance claims account, voyage accounts, not for profit organizations and lease account 2. 3.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
8	Banking-I	II	Mr. Sunny Pandhre	1.To introduce the students to different forms of banker customer relationship. 2. To study Introduce the students to the Electronic Banking and Impact of information technology on banking. 3. ToIntroduce the student to financial statement analysis of commercial banks	1.Learn about different types of banker customer relationship 2.Learn about Electronic fund transfer system: RTGS, NEFT & SWIFT. Electronic Clearing Systems 3.Learn the procedure of accounting revenues and expenses in the bank balance sheet
9	Computer Application	II	Ms. Radhika Gurav	1. To understand computer networking concept,E-Commerce technology and Business Application 2. To understand principles of Cyber security, online threats and cyber laws. 3. To prepare students to adopt safe practises	1. Learn about Different types of networks, channels, devices and topologies 2. Develop an understanding of E-commerce and Business Applications. 3. To know about Cyber threats and safe practises while using Internet
10	Marketing Management	II	Mr. Rudresh Mhamal	1. 2. 3.	1. 2. 3.
11	Management of MSME	II	Ms. Bindiya Joshi	1. 2. 3.	1. 2. 3.
12	Physical Education	II	Mr. Shailesh G. Chodankar	1.To Enable students to understand the concept of Balance Diet, Obesity and Nutrition	1. students knows various measures to be taken to keep them healthy
				2. To enable the students to understand the concept of Sportsmanship and importance of Motivation in Sports	2. students knows to create a positive envoronment on the field as well as off the field
				3. To introduce various Fitness test in Physical Education and Sports and create awareness about movement concept	3. students knows various test in Physical Education and Sports

### SEM III

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Business Finance	III	Mr. Sandesh Tari	1.To study the concept of business finance and financial planning 2. To study meaning and factors determining capital requirements of a company 3. To study theories of capitalisation	1. Gain conceptual knowledge about meaning of business finance and financial planning 2. understand the concept and factors determining capital requirements of a company 3. learn theories of capitalisation

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
2	Business Law	III	Ms. Krystle Miranda	<p>1.To impart knowledge of the important business legislations</p> <p>2.To provide pratical training and drafting of significant business documents including agreements and notices.</p>	<p>1.Gain Knowlege on what are the basic legal requirements to be covered when entering into any busniess transaction.</p> <p>2.Students gain practical know how including learning the legal jagron required.</p>
3	Business Statistics I	III	Mr. Pankaj Shirodker	<p>1. Learn how to calculate and apply measures of location and measures of dispersion -- grouped and ungrouped data.</p> <p>2. Produce appropriate graphical and numerical descriptive statistics for different types of data.</p> <p>3. The students will be able to understand the meaning of the term index number and get accustomed to the use of some widely used index numbers.</p>	<p>1. To calculate and apply measures of location and measures of dispersion -- grouped and ungrouped data.</p> <p>2. Understand the fundamental advantage and necessity of forecasting in various situations.</p> <p>3. Learn to construct different types of index numbers weighted and unweighted, cost of living index.</p>
4	Fundamentals of Cost Accounting	III	Ms. Ujvala Hanjunker	<p>Objective: To familiarize students to elements of cost accounting. To familiarize students to various methods of cost accounting.</p>	<p>Outcome:</p> <p>1. Students learn various concepts of cost accounting.</p> <p>2. Students learn to determine the cost of product manufactured in a company.</p> <p>3. Students learn to find profit and loss in contract costing method.</p> <p>4. Students also learn to determine the cost of product at each stage of production using process costing method.</p>
5	Compensation Management	III	Pinkesh Dhabolkar	<p>1.</p> <p>2.</p> <p>3.</p>	<p>1.</p> <p>2.</p> <p>3.</p>
6	Accounting for Service Organisation	III	Pinkesh Dhabolkar	To familiarize the students with practical aspects of accounting for service organizations such as banks, general insurance companies, underwriters and hotels.	Students get familiarize with practical aspects of accounting for service organizations such as banks, general insurance companies, underwriters and hotels.

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7	Consumer Behaviour	III	Rudresh Mhamal	1. 2. 3.	1. 2. 3.
<b>SEM IV</b>					
<b>SN</b>	<b>Name of the Subject</b>	<b>Sem</b>	<b>Faculty Name</b>	<b>Course Objectives</b>	<b>Course Outcome</b>
1	Fundamental of Investment	III	Mr. Sandesh Tari	1.To familiarize the students with different investment alternatives, introduce them to the framework of their analysis and valuation and highlight the role of investor protection 2. 3.	1. Learn conceptual knowledge about different forms of investment opportunities available, concept of technical and fundamental analysis and importance of investor protection 2. 3.
2	Business Law	III	Ms. Krystle Miranda	1.To impart knowledge of important provisions of the Companies Act 2013 and various IPR laws. 2.To equip the students with skills of drafting agreements, notices and resolutions with application of provisions in above legislations.	1.Learn the basic requirements of company law and IPR 2.Understand the Value and the need for IPR laws and registration of IPR and companies. 3.Understand the practical legal requirements
3	Business Statistics II	IV	Mr. Pankaj Shirodker		1. To apply discrete and continuous probability distributions to various business problems. 2. Perform Test of Hypothesis as well as calculate confidence interval for a population parameter for single sample and two sample cases. 3. Student can compute and interpret some parts of Correlation and Regression Analysis.
4	Income Tax	IV	Dr. Varsha Ingalhalli	1. Introduce the students to various definitions used in Income Tax, computation of scope of total income and residential status of the assessee. 2.Have an understanding of what items of income are classified as salary, allowances and perquisites, under the head income from salaries. 3. Introduce the students with which items need to be included/ excluded under the head profits and gains of business or profession.	1.They will know how to find out the total income based on the residential status of person(s). 2.Students will be able to calculate Net Total Income of an individual under the head salaries after providing for deductions u/s16. 3.Students will be able to calculate the profits and gains from business or profession.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
5	Compensation Management	III	Pinkesh Dhabolkar	1. 2. 3.	1. 2. 3.
6	Accounting for Service Organisation	III	Pinkesh Dhabolkar	1. 2. 3.	1. 2. 3.
7	Consumer Behaviour	III	Rudresh Mhamal	1. 2. 3.	1. 2. 3.

**SEM V**

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Industrial Management	V	Mr. Arun Marathe	1. 2. 3.	1. 2. 3.
2	Indian Monetary & Financial System	V	Ms. Shamal Dessai	1. 2. 3.	1. 2. 3.
3	Accounting Major 1	V	Dr. Sukhaji Naik	1. 2. 3.	1. 2. 3.
4	Accounting Major 2	V	Dr. Varsha Ingalhalli	1. 2. 3.	1. 2. 3.
5	Accounting Major 3	V		1. 2. 3.	1. 2. 3.
6	Accounting Major 4	V		1. 2. 3.	1. 2. 3.



SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
7	Costing Major 1	V	Mr. Darshan Gaonkar	1. To study basics of cost Accounting 2. To study the various methods of material pricing 3. To study Economic Order Quantity and its importance	1. The students will understand the role of stores department in material control and will understand the computation of stock levels and EOQ calculations. 2. The students will understand the various methods of pricing materials during different time periods. 3.
8	Costing Major 2	V		1. 2. 3.	1. 2. 3.
9	Costing Major 3	V	Mr. Arun Marathe	1. 2. 3.	1. 2. 3.
10	Costing Major 4	V	Mr. Sandesh Tari	1. To give an in-depth understanding of use of Accounting Information in Managerial Decision. 2. To use financial data in decision making 3. To equip them techniques of business decisions based on accounting information,	1. The students will be able to take managerial decisions considering the impact of costs on the operations of an organisation. 2. The students will understand the various methods of preparing budgets. 3. The student will be able to understand basics of investments through capital budgeting
11	BM Major 1	V	Pinkesh Dhabolkar	1. To develop an understanding of the basic concepts of International marketing	1. Students learn about basic concepts related to international marketing. 2. Students learn about international product pricing policy and promotion policy.
12	BM Major 2	V		1. 2. 3.	

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
13	BM Major 3	V	Mr. Sunny Pandhre	1. Develop Understanding about factors influencing the growth of Advt. Types of Advt and integrated marketing concept. 2. Introduce the student to the how one should build an advertisement 3. Introduce the students to the meaning and functions of an advertising agency.	1. Learn about the purpose of advertising management, its relevance and its application in every walk of life. 2. Gain knowledge about how process involved in building an advertisement and also learn about elements of an advertisement 3. Learn about how to an advertising agency works and what are the functions it performs.
14	BM Major 4	V		1. 2. 3.	1. 2. 3.

**SEM VI**

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Industrial Management	VI		1. 2. 3.	1. 2. 3.
2	International Economics	VI	Ms. Shamal Dessai	1. 2. 3.	1. 2. 3.
3	Accounting Major 1	VI		1. 2. 3.	1. 2. 3.
4	Accounting Major 2	VI		1. 2. 3.	1. 2. 3.
5	Accounting Major 3	VI		1. 2. 3.	1. 2. 3.
6	Accounting Major 4	VI		1. 2. 3.	1. 2. 3.
7	Costing Major 1	VI		1. 2. 3.	1. 2. 3.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
8	Costing Major 2	VI		1. 2. 3.	1. 2. 3.
9	Costing Major 3	VI		1. 2. 3.	1. 2. 3.
10	Costing Major 4	VI		1. 2. 3.	1. 2. 3.
11	BM Major 1	VI	Mr. Darshan Gaonkar	1. To familiarize the students with concepts, role and techniques of financial management in firms and provide an insight into various decisions in management of corporate finance 2. 3.	1. Understand the concept of dividend and dividend policy 2. Gain conceptual knowledge about concept of cost of capital and capital budgeting 3.
12	BM Major 2	VI		1. 2. 3.	1. 2. 3.
13	BM Major 3	VI	Mr. Sunny Pandhre	1. To introduce the students to concept of logistics management, its functions, its importance 2. Introduce the students to the fundamentals of Supply Chain Management, importance of value chain, managing value chain, 3. Introduce the student to the Management Information Technology systems in Supply chain & Logistics	1. Develop understanding about Importance of logistics management and Integrated logistics system in India. 2. Learn about Managing the supply chain 3. Understand about Technology systems in Supply chain & Logistics
14	BM Major 4	VI		1. 2. 3.	1. 2. 3.