SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome				
	SEM I								
1	Financial Accounting	I	Shri. Darshan Gaonkar/ Ms. Dhanashri Balo	 To acquaint the students on the practical aspects of single entry and depreciation accounting. To familiarize the students with advanced accounting procedures for equity and preference shares 	 Learn practical aspect of single-entry system and depreciation accounting Learn advanced accounting procedures for equity and preference shares 				
2	Micro Economics	I	Ms. Shamal Dessai	 1.10 acquaint the students with the concepts of microeconomics dealing with Consumer demand and consumer behaviour. 2. To make the student understand the supply side of the market through the production and cost behaviour of firms. 3. To make the student understand different types 	Learn basics of Micro economics – Demand, Supply, Revenue, Cost and Production. Apply basic theories of economics in critical thinking and problem solving. Understand the various forms of market structure and reasons for using various strategies.				
3	General Management	I	Dr. Ujvala Hanjunkar/ Shri. Nikhil Lotlikar	1.Develop management skills and how to make use of management in managing different real life situations 2.Introduce the student to the conceptual idea of decision making, decision making process 3.Introduce the students to new emerging areas / new dimensions of management	relevance and application of management, its relevance and application of management principles in every walk of life right from individual to Corporates 2.Gain knowledge about how decisions are made and the process involve in decision making and also learn how decisions have implications a business organization.				
4	Commercial Arithmetic I	I	Mr. Pankaj Shirodker	1. To provide basic knowledge of mathematics & its application in the field of commerce and industry. 2. To acquaint the students with wide ranging application of mathematical techniques to commerce, economics & practical situations. 3. To understand and be able to use the language, symbol & notations of mathematics.	 Understand how to validate the arguments in real life using logic. Learn to categorise the data with respect to their classifications, types using diagrams. Learn differents types of interests provided by agencies, to calculate them and compare for different scheme. 				

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
5	Spoken English	I	Ms. Sonali Naik	 To listen to, understand and convey information. To listen to and respond appropriately to the contributions of others. To understand, order and present facts, ideas and opinions. 	1.Provide relevant information.2.Explain and give cause and effect.3.Disagree, argue and use persuasive speech in appropriate language.
6	Env. Studies	I	Shri. Sandesh Gawas	1. To sensitize students to the concept of environment and it's significance. 2. To make them aware of natural resources, ecosystem and their linkage to society, livelihood, environment and conservation. 3. To introduce them to the various environmental issues and it's possible solutions with help of with help of theory lectures as well as field visits.	Develop understanding about environmental concepts. Develop concern towards the environmental problems. Learn about interrelated nature of environment and contribute to its conservation.
7	Principles and Practice of Accounting	Ι	Mr. Nikhil G.D Lotlikar	1.To study Accounting fundamentals2. To study qualitative characteristics and elements of financial statements3. To study different accounting standard	1. Students will acquire knowledge about accounting concepts, convention, and working of IFRS 2. Students will gain conceptual knowledge about qualitative characteristics and elements of financial statements 3. students will get an understanding about various
8	Banking-I	Ι	Mr. Sunny Pandhre	understanding of Banking, its structure and types of banks 2. To study about different types ofdeposits accepted and lending facilities available with the bank 3. Introduce the student to rules and regulations a banker requires to follow while opening banks	1:Develop clear understailing about how banks are classified in India and role of banks in the economic development 2.Learn about importance of lending, principles of lending and classification of deposits 3.Learn the procedure of opening bank account and the various documents required to open an
9	Computer Application	Ι	Ms. Anjita Gaonkar	 To provide basic knowledge of essential Information Technology concepts. To study about Internet Application and Emerging Technologies. To provide knowlege of Data Handling, Processing and Presentation Software 	 Develop an understanding various Computer related terms and Technologies Learn about Internet application and Emerging Technologies (Partially Practical based) Able to use and manage Microsoft Office practically.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
10	Marketing Management	Ι	Mr. Rudresh Mhamal	1. To develop an understanding of the marketing environment and relevant decisions.	1. Ability to develop an understanding of the marketing environment and relevant decisions.
11	Management of MSME	I	Ms. Sima Arondekar	1.To motivate the students to be self employed2.To acquire theoretical knowledge on how to start an enterprise of their own.3.To understand social responsibilities of entrepreneur towards various stakeholders.	 Students motivate to be a self employed Acquires theoritical knowledge on how to start an enterprise Develops an understanding of social responsibilities of entrepreneur.
				Sem II	
SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Financial Statement Analysis and Interpretation	П	Gaonkar/ Ms.	1.To develop skills in students to analyze and interpret financial statements from viewpoint of liquidity, solvency, profitability and cash flow of entities and apply the same for decision making.	1. students will be able to analyze and interpret financial statements from viewpoint of liquidity, solvency, profitability and cash flow of entities and apply the same for decision making.
2	Managerial Economics	П	Ms. Shamal Dessai	 To enable students to understand integration of economic theory with business practice. To familiarize students with economic tools and advanced techniques and their application in business decision making. 	 Apply basic theories of economics in critical thinking and problem solving. Develop ability to make decisions of adopting suitable pricing strategy for business. Able to conduct profit analysis, Risk analysis and capital budgeting decisions.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
3	Introduction to Marketing	II	Dr. Ujvala Hanjunkar/ Shri. Nikhil Lotlikar	1.To introduce the students to concept of Marketing, Goods and their types. 2.Introduce the students to the concept of Marketing Environment, and marketing research its importance 3.Introduce the student to the new trends in Marketing and Social aspects of marketing	1.Understand adequately about product concept, selling concept and marketing concept 2.Learn about Consumer behaviour and marketing research 3.Learn about Marketing mix decisions and understand Sales force management
4	Commercial Arithmetic II	II	Mr. Pankaj Shirodker	 Understand the importance of extreme points in obtaining the optimal solution. Interpret the derivative as an instantaneous rate of change and understand the relationship between differentiability and continuity. Apply proportions to rate, base, and percentage problems. 	1. Formulate a given simplified description of a suitable real-world problem as a linear programming model in general, standard and canonical forms. 2. Determine the nature of some stationary points using either the first or second derivative tests. 3. Solves commercial mathematics problems, calculates percentage, cost, profit, loss.
5	Business Communication	II	Ms. Sonali Naik	 To increase students confidence and ability to communicate orally while using technology. To improve collaboration and communication skills of students. To enhance multimedia literacy skills of students. 	1.Describe a visual or an object. 2.Discuss the importance of ethical communication ethics in Business Communication. 3.Differentiate between different methods of communication.
6	Env. Studies	П	Shri. Sandesh Gawas	1. To sensitize students to the concept of environment and it's significance. 2. To make them aware of natural resources, ecosystem and their linkage to society, livelihood, environment and conservation. 3. To introduce them to the various environmental issues and it's possible solutions with help of with help of theory lectures as well as field visits.	 Develop understanding about environmental concepts. Develop concern towards the environmental problems. Learn about interrelated nature of environment and contribute to its conservation.
7	Specialised Accounting	II	Shri. Darshan Gaonkar	 To acquire skills in students for preparation of books of accounts in respect of specialised accounts relating to insurance claims, voyage accounts, not for profit organizations and holding companies 3. 	 Acquired practical knowledge about preparation of insurance claims account, voyage accounts, not for profit organizations and lease account 3.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
8	Banking-I	П	Mr. Sunny Pandhre	 To introduce the students to different forms of banker customer relationship. To study Introduce the students to the Electronic Banking and Impact of information technology on banking. ToIntroduce the student to financial statement analysis of commercial banks 	1.Learn about different types of banker customer relationship 2.Learn about Electronic fund transfer system: RTGS, NEFT & SWIFT. Electronic Clearing Systems 3.Learn the procedure of accounting revenues and expenses in the bank balance sheet
9	Computer Application	П	Ms. Anjita Gaonkar	 To understand computer networking concept,E-Commerce technology and Business Application To understand principles of Cyber security, online threats and cyber laws. To prepare students to adopt safe practises 	 Learn about Different types of networks, channels, devices and topologies Develop an understanding of E-commerce and Business Applications. To know about Cyber threats and safe practises while using Internet
10	Tourism and Hospitality Management	II	Mr. Rudresh Mhamal	1. To acquaint the students with the fundamentals of Tourism and Hospitality Management.	1.Conceptual knowledge on fundamentals of Tourism and Hospitality Management.
11	Production Management	II	Ms. Dhanashri Balo	To acquaint students with the basic concepts of production management, some key decisions and functions relating to production that have a bearing on the performance and profitability of a business.	 Students will learn concepts of production management Students will learn concept of purchasing and material handling Students will learn various techniques of inventory management.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome		
	SEM III						
1	Business Finance	Ш	Mr. Sunny Padhre /Ms. Dhanashri Balo	1.To study the concept of business finance and financial planning 2. To study meaning and factors determining capital requirements of a company 3. To study theories of capitalisation	 Gain conceptual knowledge about meaning of business finance and financial planning understand the concept and factors determining capital requirements of a company learn theories of capitalisation 		
2	Business Law	Ш	Ms. Kajol Magueshkar	1.To impart knowledge of the important business legislations 2.To provide pratical training and drafting of significant business documents including agreements and notices.	1.Gain Knowlege on what are the basic legal requirements to be covered when entering into any busniess transaction. 2.Students gain practical know how including learning the legal jagron required.		
3	Business Statistics I	Ш	Mr. Pankaj Shirodker	1. Learn now to calculate and apply measures of location and measures of dispersion grouped and ungrouped data. 2. Produce appropriate graphical and numerical descriptive statistics for different types of data. 3. The students will be able to understand the meaning of the term index number and get	1. To calculate and apply measures of location and measures of dispersion grouped and ungrouped data. 2. Understand the fundamental advantage and necessity of forecasting in various situations. 3. Learn to construct different types of index numbers weighted and unweighted, cost of living index or index index index.		
4	Fundamentals of Cost Accounting	Ш	Dr. Varsha Ingalhalli/ Ms. Dhanashri Balo	Objective: To familiarize students to elements of cost accounting. To familiarize students to various methods of cost accounting.	1. Students learn various concepts of cost accounting. 2. Students learn to determine the cost of product manufactured in a company. 3. Students learn to find profit and loss in contract costing method. 4. Students also learn to determine the cost of		

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
5	Consumer Behaviour	Ш	Shri. Rudresh Mhamal / Shri. Nikhil G.D Lotlikar	1. To understand the concept of consumer behaviour, decision making by consumers, behaviour variables and influences on consumer behaviour 2. To comprehend the social and cultural dimensions of consumer behaviour, factors impacting attitudes and behaviour. 3. To arm the budding marketers with an incight of	1) The concept of consumer behaviour, decision making by consumers, behaviour variables and influences on consumer behaviour 2. The social and cultural dimensions of consumer behaviour, factors impacting attitudes and behaviour. 3. The insight of the psychological and
6	Entrepreneurshi p Development	Ш	Dr. Pinkesh Dhabolkar/ Ms.Sima Arondekar	 To motivate the students to be a self employed Acquires theoritical knowledge on how to start an enterprise To understand the concept of SWOT Analysis 	 Students motivate to be a self employed Acquires theoritical knowledge on how to start an enterprise Understands the concept of SWOT Analysis.
				SEM IV	
SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Fundamental of Investment	IV	Mr. Sunny Padhre /Ms. Dhanashri Balo	1.To familiarize the students with different investment alternatives, introduce them to the framework of their analysis and valuation and highlight the role of investor protection 2. 3.	 Learn conceptual knowledge about different forms of investment opportunities available, concept of technical and fudamental analysis and importance of investor protection 3.
2	Companies Act and IPR Laws	IV	Ms. Kajol Magueshkar	1.To impart knowledge of important provisions of the Companies Act 2013 and various IPR laws. 2.To equip the students with skills of drafting agreements,notices and resolutions with application of provisions in above legislations.	1.Learn the basic requirements of company law and IPR 2.Understand the Value and the need for IPR laws and registration of IPR and companies. 3.Understand the practical legal requirements

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
3	Business Statistics II	IV	Mr. Pankaj Shirodker	 To apply discrete and continuous probability distributions to various business problems. Perform Test of Hypothesis as well as calculate confidence interval for a population parameter for single sample and two sample cases. Student can compute and interpret some parts of Correlation and Regression Analysis. 	 Learn apply discrete and continuous probability distributions to various business problems. Perform Test of Hypothesis as well as calculate confidence interval for a population parameter for single sample and two sample cases. Student can compute and interpret some parts of Correlation and Regression Analysis.
4	Income Tax	IV	Dr. Pinkesh Dhabolkar/ Dr. Varsha Ingalhalli	1. Introduce the students to various definitions used in Income Tax, computation of scope of total income and residenial status of the assessee. 2. Have an understanding of what items of income are classified as salary, allowances and perquisites, under the head income from salaries. 3. Introduce the students with which items need to be included/ excluded under the head profits and gains of business or profession.	1. They will know how to find out the total income based on the residential status of person(s). 2. Students will be able to calculate Net Total Income of an individual under the head salaries after providing for deductions u/s16. 3. Students will be able to calculate the profits and gains from business or profession.
5	Compensation Management	IV	Shri. Rudresh Mhamal / Shri. Nikhil G.D Lotlikar	1. To enable the students to design and administer a compensation system that rewards employees fairly while stimulating them to provide goods and services that satisfy customer demands and permitting the organisation to operate profitably	1. Ability to design and administer a compensation system that rewards employees fairly while stimulating them to provide goods and services that satisfy customer demands and permitting the organisation to operate profitably

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
6	Accounting for Service Organisation	IV	Ms. Dhanashri Balo/Shri. Nikhil G.D Lotlikar	To familiarize the students with practical aspects of accounting for service organizations such as banks, general insurance companies, underwriters and hotels.	Students get familiarize with practical aspects of accounting for service organizations such as banks, general insurance companies, underwriters and hotels.
			l	SEM V	
SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
1	Industrial Management	V	Mr. Arun Marathe	1.To enable the students to understand the concept of industrial management and its environment. 2.To acquaint the students with the concept of industrial productivity and work environment. 3.To make students learn the fundamentals of total quality management concept and its methods. 4.To introduce the students to the basics of industrial safety and occupational health.	1. The students will be able to learn the concept of industrial management and its environment. 2. The students will gain the knowledge of the industrial productivity and work environment. 3. The students will be able to understand the concept of TQM and its methods. 4. The students will be made familiar with industrial safety and occupational health.
2	Indian Monetary & Financial System	V	Ms. Shamal Dessai	To acquaint students with the structure & components of the Indian monetary and financial system.	 Students will learn the components of the money supply and the role of Central Bank of India. Students will know the importance and structure of the Indian financial system. Students will understand various money and capital market instruments. Students will gain knowledge on working of Financial services in India.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
3	Accounting Major 1	V	Dr. Varsha Ingalhalli	1. Introduce the students to various calculations related to income from house property, computation of capital gains and income from other sources. 2. Have an understanding of what items can be classified as permissible deductions u/s 80C – 80U and also students would learn to file returns and understand the concept of assessment and reassessment 3. Make the students aware about various terminologies used under GST, and incidence of tax along with calculation of input tax credit	1.Students will have a broad understanding of various calculations related to income from house property, computation of capital gains and income from other sources 2.Students will be able to calculate Total Income of an individual after providing for deductions u/s 80C – 80U and are also in a position to file income tax returns. 3.Students would be in a position to understand various terminologies used under GST, calculate the Incidence of Tax along with calculation of Input Tax Credit
4	Accounting Major 2	V	Dr. Ujvala Hanjunkar	 Students will be able to understand the objective and concepts of auditing Students will be able to know the principles, methods, techniques of auditing and their applications. 	Students will be able to understand the objective and concepts of auditing Students will be able to know the principles, methods, techniques of auditing and their applications.
5	Accounting Major 3	V	Dr. Pinkesh D. Dhabolkar	 To familiarize students with practical aspects of government accounting To familiarize students with capital budgeting process of government To familiarize students with accounts of statutory corporations 	Students will learn practical aspects of government accounting Students will learn how investment proposals are evaluated by government Students will learn preparation of final accounts of statutory corporations
6	Accounting Major 4	V	Mr. Darshan Gaonkar	To familiarize the students with concepts and practical aspects of corporate financial reporting To understand the concept and applicability of Accounting Standards	 Able to understand the concept and characteristics of financial reporting Understand concept and usage of accounting standard

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
7	Costing Major 1	V	Mr. Darshan Gaonkar	To study basics of cost Accounting To study the various methods of material pricing To study Economi Order Quantity an its importance	1. The students will understand the role of stores department in material control and will understand the computation of stock levels and EOQ calculations. 2. The students will understand the various methods of pricing materials during different time periods. 3.
8	Costing Major 2	V	Mr. Rudresh Mhamal	1. To familiarize the students to the basic concepts and element of cost - labour cost and overhead.	1. Students will be able to understand the basic concepts and element of cost - labour cost and overhead.
9	Costing Major 3	V	Mr. Arun Marathe	 To provide the students with the understanding of application of techniques of costing. To make students understand the basics of management control systems. 	 The students will learn the techniques of costing and its application. The students will be able to understand the system of management control.
10	Costing Major 4	V	Ms. Dhanashri Balo	 To give an in-depth understanding of use of Accounting Information in Managerial Decision. To use financial data in decision making To equip them techniques of business decisions based on accounting information, 	 The students will be able to take managerial decisions considering the impact of costs on the operations of an organisation. The students will understand the various methods of preparing budgets. The student will able to understands basics of investments through capital budgeting

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
11	BM Major 1	V	Pinkesh Dhabolkar	1. To develop an understanding of the basic concepts of International marketing	1. Students learn about basic concepts relted to international marketing. 2. students learn about international product pricing policy and promotion policy.
12	BM Major 2	V	Dr. Varsha Ingalhalli	To acquaint students with various Retail management strategies	1. Students are in a position to understand the features and applicability of various retail management strategies and their probable outcomes.
13	BM Major 3	V	Mr. Sunny Pandhre	1.DevelopUnderstanding about factors influencing the growth of Advt. Types of Advt and integrated marketing concept. 2.Introduce the student to the how one should build an advertisement 3.Introduce the students to the meaning and functions of an advertising agency.	1.Learn about the purpose of advertising management, its relevance and its application in every walk of life. 2.Gain knowledge about how process involved in building an advertisement and also learn about elements of an advertisement 3.Learn about how to an advertising agency works and what are the functions it performs.
14	BM Major 4	V	Mr. Nikhil G.D Lotlikar	To familiarize the students with the diversity in the services sector and the unique challenges faced by the managers in these services.	The students will be able to identify and appreciate the significance of Tourism, Hospitality, Banking, Insurance and other emerging trends in services.

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome				
SEM VI									
1	Human Resource Management	VI	Mr. Arun Marathe	 To introduce students to the concept of human resource management, and its recruitment selection and placement. To enable the students to acquire the knowledge of employee compensation and empowerment. To introduce the students to the concept of labour welfare and trade unions. To enable the students to understand and comprehend the vital issues of HRM in a dynamic environment. 	 The students will understand the concept of HRM and basics of recruitment, selection and placement. The students will acquire the knowledge of employee compensation and empowerment. The students will gain knowledge of the labour welfare and trade unions. The students will be able to comprehend the issues o HRM in changing environment 				
2	International Economics	VI	Ms. Shamal Dessai	To enable students, understand the role of international trade and foreign investments in economic growth & development. To acquaint the student with the various macroeconomics variables that are of significance in an open economy to understand economic trends	Students will learn theories of international trade. 2. Will learn gains from international trade,				
3	Accounting Major 5	VI	Dr. Pinkesh Dhabolkar	To provide basic conceptual & working knowledge of various methods of cost accounting	Students will have basic conceptual & working knowledge of various methods of cost accounting				

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
4	Accounting Major 6	VI	Dr. Ujvala Hanjunkar	To provide in depth knowledge of Accounting.	 Students will be able to know preparation of books of accounts in respect of hire purchase and Instalment system of Accounting. Students will be able to know preparation of books of accounts in respect of royalty businesses. Students will be able to know preparation of books of accounts in respect of organizations operating with branch and departmental
5	Accounting Major 7	VI	Dr. Varsha Ingalhalli	1.To develop accounting skills in students to prepare books of accounts in respect of fire insurance claims, investments, redemption of debentures and liquidation of companies.	Students are in a position to prepare books of accounts in respect of fire insurance claims, investments, redemption of debentures and liquidation of companies.
7	Costing Major 5	VI	Mr. Arun Marathe	To provide basic conceptual & working knowledge of various methods of cost accounting. To make students understand the concept of reconciliation of costing profits and accounting profits. 3. To enable the students to differentiate between cost control and cost reduction.	 The Students will able to understand the application of various methods of costing. The students will be able to reconcile the costing profits and accounting profits. The students will be able to differentiate between cost control and cost reduction.
8	Costing Major 6	VI	Mr. Darshan Gaonkar	 To familiarize the students with concepts of cost audit to familiarize students with Important sections of Companies Act 2013 relating to Cost Audit to familiarize students with Cost Accounting Record Rules and Cost Audit Report Rules 	Students will learn basic knowledge about the concept of cost audit 2. Students will learn important sections of Companies Act 2013 relating to cost audit reports. 3. Students will understnad the Cost Accounting Record Rules and Cost Audit Report Rules

SN	Name of the Subject	Sem	Faculty Name	Course Objectives	Course Outcome
9	Costing Major 7	VI	Mr. Rudresh Mhamal	To provide basic conceptual and working knowledge of various methods of Cost Accounting.	Students will gain basic conceptual and working knowledge of various methods of Cost Accounting.
11	BM Major 5	VI	Dr. Pinkesh Dhabolkar	To familiarize the students with concepts, role and techniques of financial management in firms and provide an insight into various decisions in management of corporate finance	Understand the concept of dividend and dividend policy Conceptual knowledge about concept of cost of capital and capital budgeting
12	BM Major 6	VI	Dr. Varsha Ingalhalli	1.To enable students to learn the basics of Strategic Management and various strategies of business firms to have a competitive advantage.	1.Students are able to learn the basics of Strategic Management and various strategies of business firms to have a competitive advantage.
13	BM Major 7	VI	Mr. Sunny Pandhre	1.To introduce the students to concept of logistics management, its functions, its importance 2. Introduce the students to the fundamentals of Supply Chain Management, importance of value chain, managing value chain, 3.Introduce the student to the Management Information Technology systems in Supply chain & Logistics	1.Develop understanding about Importance of logistics management and Integrated logistics system in India. 2.Learn about Managing the supply chain 3.Understand about Technology systems in Supply chain & Logistics